

Income and Expense Statement
Ten Thousand Villages of Central Pennsylvania, Inc
April 1, 2017 to January 31, 2018

ACCOUNTS	BALANCE
Revenue	
Contributions - Faith Organizations	2,000
Contributions - Individuals	15,338
Contributions - Civic Groups	1,695
Other Income	64
Cash Over	105
Sales – Bunyaad Rugs	23,900
Sales - Ten Thousand Villages	57,747
Sales – Equal Exchange	4,804
Total Revenue	<u>\$ 105,653</u>
 Cost of Goods Sold (COGS)	
Freight & Shipping Costs	14
Cost of Goods Sold Villages Crafts	27,592
Merchant Account Fees	1,944
Supplies in Direct Support of Sales	530
Purchases – Bunyaad Rugs for Resale	17,483
Cost of Goods Sold Equal Exchange	3,152
Bunyaad Incidental Costs	775
Total Cost of Goods Sold (COGS)	<u>\$ 51,489</u>
 GROSS PROFIT	 <u>\$ 54,164</u>
 Operating Expenses	
Point of Sale Hardware and Software	477
Bank Service Charges	3
Business Registration Fees	150
Discounts	3,656
Insurance – General Liability	39
Fundraising Costs	336
Contribution to other non-profits	147
Supplies Office	27
Postage & Delivery	15
Conferences & Meetings	698
Advertising & Promotion	2,321
Supplies Other	203
Total Operating Expenses	<u>\$ 8,071</u>
 NET MARGIN	 <u>\$ 46,092</u>